



Analysis of Potential Regions

December 5, 2013

Overview of Methodology

- Goals: Help develop a regional contracting approach that:
 - Maintains access and continuity of care for members
 - Reflects historic utilization patterns
 - Minimizes travel outside the region for services
 - Encourages participation by Coordinated Care Entities
 - Produces roughly equal size populations by region
- Method: Define regions based on historic patterns of utilization
 - Profile service demand from each patient county to provider county
 - Derive contiguous regions so that patients within a region receive services with their region
 - Evaluate findings and refine region definitions to improve
 - Percent of services received outside of the region ("out-migration")
 - Population distribution by region



Summary of Key Findings

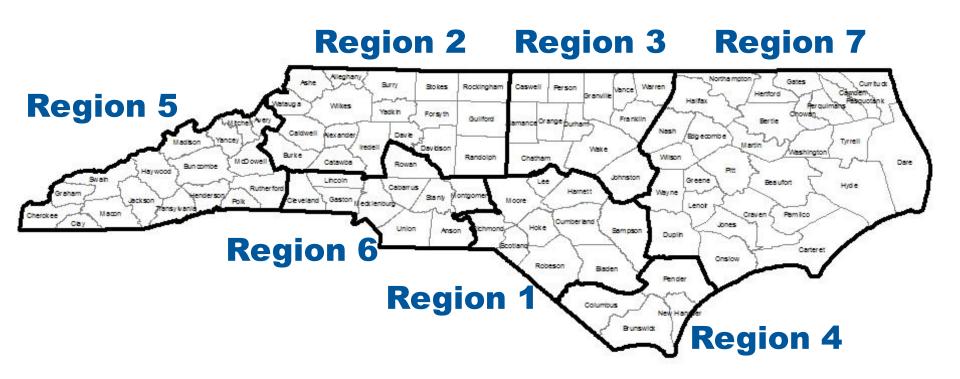
- 7-region option: has the most cohesive utilization patterns, but 1 region is much smaller than others
- 6-region option: condenses 7 regions to 6 by folding the smallest region into an adjacent one; produces more equivalent populations across regions

Options	Overall Out- migration	Range of Out-migration by Region	Range in Population by Region*
7 Regions	13.3%	9.2% - 20.0%	86,698 – 444,686
7 Regions collapsed to 6	12.8%	9.2% - 15.5%	164,806 – 444,686

^{*} Population = unique count of members for a year in the general Medicaid population; does not include the Seriously Mentally III / Intellectually Disabled (SMI/IDD) or Long Term Supports and Services (LTSS) sub-populations

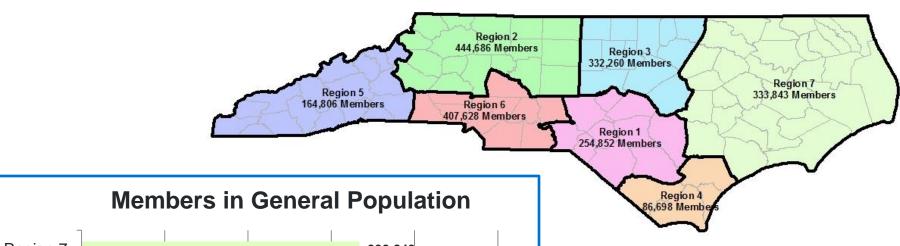


North Carolina Counties with Proposed 7 Region Solution





Proposed 7 Region Solution with Membership

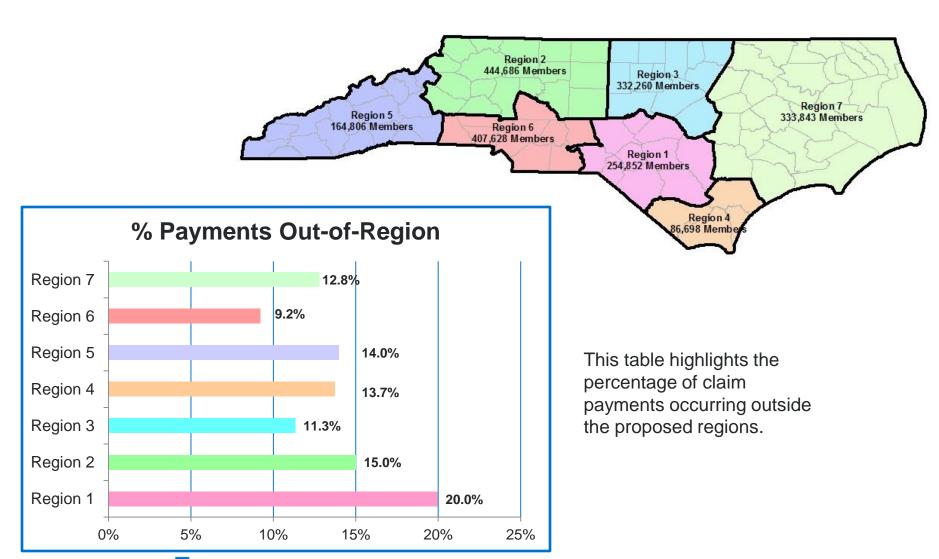


Region 7 333,843 Region 6 407,628 Region 5 164,806 Region 4 86,698 Region 3 332,260 Region 2 444,686 Region 1 254,852 100,000 200,000 300,000 400,000 500,000

Members = unique count of members for a year in the general Medicaid population (not including SMI/IDD or LTSS).



Proposed 7 Region Solution Out-Migration





North Carolina Counties with Proposed 6 Region Solution

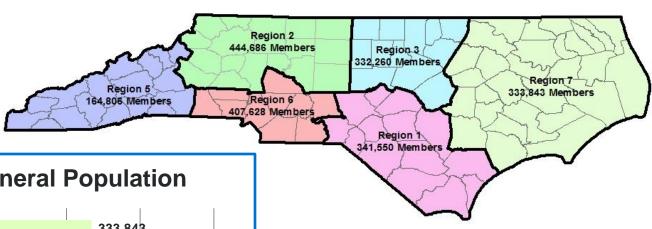


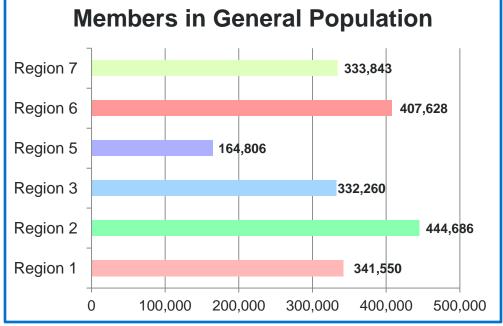
Region 4 has been consolidated into Region 1.



Proposed 6 Region Solution with Membership

Consolidated Region 1 has 341K members.



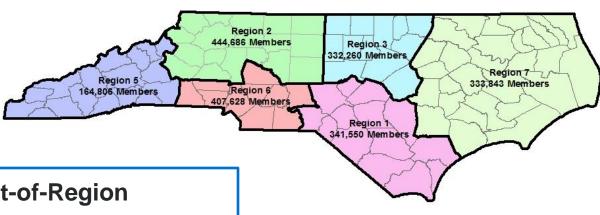


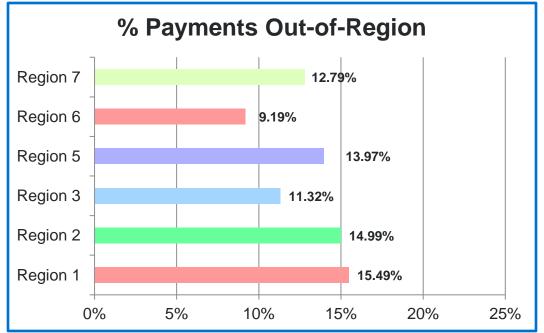
Members = unique count of members for a year in the general Medicaid population (not including SMI/IDD or LTSS).



Proposed 6 Region Solution Out-Migration

This map consolidates the 7 regions into 6 regions.





This table highlights the percentage of claim payments occurring outside the proposed regions

